

TECHEXPO



PRIVATE EVENT RECRUITMENT STRATEGY

Confidential

TECHEXPOUSA.COM
CYBERSUMMITUSA.COM



WHO WE ARE

TECHEXPO: The Nation's Leader In Recruitment Events & Solutions For The Defense & Intelligence Industry
CYBER SECURITY SUMMIT: The Nation's Leader in Executive Level Conferences

A Brief History

Job Expo International was incorporated in 1993 and has produced over **1,100 events** and **over 100 customized private & special events** for individual companies connecting over one million people.

TECHEXPO Top Secret began in 2002 and since its inception has the most strategic alliances including AFCEA, Gov Events, Military.com, DefenseDaily, VetJobs, Cleared Connections, MilitaryHire.com, Cyber Maryland, CIO Review, Center for Internet Security, OWASP, Innovation & Tech Today, National Cyber Security Alliance and nearly every major military base in the United States.

TECHEXPO's membership is approaching 210,000+ IT, engineering, intelligence & defense industry professionals with 75% + with a Top Secret Clearance or above.

Partial List of Private Event Clients

accenture

verizon

BOEING

Booz | Allen | Hamilton

VENCORE

GENERAL DYNAMICS
C4 Systems

hp

IBM

ManTech
International Corporation

M.C. DEAN
BUILDING INTELLIGENCE

NORTHROP GRUMMAN

UNISYS

Raytheon

AT&T

Software Engineering Institute
Carnegie Mellon

OUR STRATEGY

Our comprehensive recruitment methodology has enabled our organization to deliver unparalleled results to the Nation's leaders in the industry.

Marketing & Outreach

- Print Advertising
- Direct Mail Invitations
- Email Marketing
- LinkedIn Integration
- Facebook/Twitter Engagement
- Proprietary TECHEXPO Database
- Association Partnerships
- User Group Alliances
- Military Base Communications
- Post-Graduate Outreach
- Database Acquisition
- Online Marketing



Connections

- ▶ With the MOST joint ventures & advertising partnerships of any job fair and one of the LARGEST networks of IT professionals, TECHEXPO directly connects you with qualified candidates in person, print & online.

Logistics

- ▶ Our team creates a live environment to pre-screen candidates, organize resumes by skill sets & titles. We will orchestrate and manage all technical aspects; your team just interviews and recruits.

Our Mission

- ▶ To provide multiple cost & time effective recruitment events.

OUR ACTIVE CLIENTS

Partial List:

| | | | |
|------------------------|----------------------------|-----------------------|------------------------------|
| Abraxas Corporation | Clearshark | Kaspersky Lab | Solutions |
| Accenture | Colorado Technical Univ. | Kenjya Group | SEI Carnegie Mellon |
| ACET | Compusult Systems | Kestrel Enterprises | Serco |
| Adayana | COMSO Inc. | KeyW Corp. | Sierra Nevada Corp |
| Advanced C4 Solutions | CSC | Kroll Gov't Services | SiteLock |
| Agilex Technologies | CyberCore Technologies | L-3 Communications | Solers |
| AlertLogic | Data Computer Corp. | Lexis Nexis | SOS International Ltd. |
| American Cybersystems | Darktrace | Lockheed Martin | Sotera Defense Solutions |
| American Systems Corp. | Defense Sec. Service / DSS | Mandiant | SPARTA |
| Arbor Networks | Dell | ManTech International | Symantec |
| AT&T Gov. Solutions | Deloitte | MBA - CSi | System High Corporation |
| Avid Technology | DOD Cyber Crime Center | MDA Info. Systems | Tad PGS |
| BAE Systems | EMC Corporation | Microsoft | Tanager |
| Balabit | eSentire | Minerva Engineering | Tanium |
| Berico Technologies | ESRI | MorganFranklin | TASC |
| BIT Systems | FBI | Navy Engineering | The MITRE Corporation |
| BMC Software | Fedsys Secure | Northrop Grumman | Truestone Comm. |
| Boecore | Frontline Solutions Corp | NSS Labs | Trusant Technologies |
| Boeing | General Dynamics | NuWave Solutions | Tsource |
| Booz Allen Hamilton | Geneva Software | Oracle | Tsymmetry |
| Bridges Consulting | GeoEye Analytics | Palo Alto Networks | Unisys |
| Camber Corporation | Harris Corporation | Praxis Engineering | Universal Business Solutions |
| Cantada Engineering | Honeywell | Proteus Technologies | URS Corporation |
| CE Science | iBoss Cybersecurity | QVine Corporation | Ventura Solutions |
| CenturyLink | IBM | Raytheon | Verizon Communications |
| Cerebral Solutions | Innovative Defense Tech | Sabre Systems | Vital Management |
| CGI | Intel Security | SafeNet | Wyle |
| Chenega Federal | IntelliGenesis | SAGE Management | XConnect |
| CIA | Intelligent Decisions | SAIC | Zscaler |
| Cisco | ITT EXELIS | Secure Mission | and more... |

CUSTOMIZED EVENT AT&T



Experience:

Mission: To Hire IT & Security Professionals in Maryland

Audience: Full Scope Polygraph-Tested System Engineer, Software Engineer, Technical Manager, Information Systems Security Officer, Financial Analyst, Hardware Engineer, Logistician, Queue Manager

Solution: Custom Invitational Hiring Event & Marketing Campaign to include Digital & Print Advertising and Target Marketing to Local User Groups & Associations



AT&T Public Sector Solutions Open House

Wednesday, July 26, 2:00 PM to 6:00 PM
BWI Marriott, Linthicum Heights

[Register Now at ATTE expo.com](#) | Full Scope Polygraph Required

AT&T - more than a job - it's an adventure of innovation!

AT&T Public Sector Solutions is holding a hiring event **July 26** at the **BWI Marriott** to find top IT & security professionals. *A Full Scope Polygraph is Required to Attend.*

AT&T Public Sector Solutions will provide offer letters onsite to qualified candidates. **Bring 5 copies of your resume with you.**

Please share this event with your fellow cleared colleagues & friends.

Immediate Interviews

| | | |
|---------------------------------------|--------------------------------------|-------------------------------------|
| Cable Technician | Information Systems Security Officer | Software Engineer |
| Configuration Manager | Logistician | System Administrator |
| Financial Analyst | Project Manager | System Engineer |
| Hardware Engineer | Quality Specialist | Technical Manager |
| Hardware Technician | Queue Coordinator | Technical Writer |
| Help Desk Specialist | Queue Manager | Telecommunications Network Engineer |
| Information Systems Security Engineer | Senior Financial Analyst | Test Engineer |

[ATTE expo.com](#)

CUSTOMIZED EVENT VENCORE



Experience:

Mission: To Hire IT Professionals in Chantilly, VA

Audience: Professionals with a TS/SCI or Above, Software Engineers, Solutions Architect Systems Engineers, Process and Tools Software Engineers, Optical Engineers, Configuration Mgmt/Analysts

Solution: Custom Invitational Hiring Event & Marketing Campaign to include Digital & Print Advertising and Target Marketing to Local User Groups & Associations

VENCORE
IS HIRING

Vencore Hiring Event

Tuesday, March 31st • 8am - 8pm
Westfields Marriott Washington Dulles
Chantilly, VA 20151

Vencore will provide offer letters on the spot for qualified candidates
Top Secret security clearance or above is required to attend

Register today at
www.VencoreExpo.com

Vencore Expo - March 31, 2015 X

vencoreexpo.com

VENCORE REGISTER NOW >

Vencore Hiring Event

Build your career at Vencore, supporting missions critical to national security. Employees of Vencore ensure the proper architecture, deployment and operation of systems critical to national security. Joining the Vencore workforce is more than a job—it is a chance to apply your skills to the nation's toughest and most important challenges.

Tuesday, March 31, 2015 • 8am - 8pm
Westfields Marriott Washington Dulles
14750 Conference Center Drive
Chantilly, VA 20151

REGISTER

TOP SECRET SECURITY CLEARANCE OR ABOVE IS REQUIRED TO ATTEND.
VENCORE WILL PROVIDE OFFER LETTERS ON THE SPOT FOR QUALIFIED CANDIDATES. BRING 5 COPIES OF YOUR RESUME WITH YOU.

OPEN POSITIONS INCLUDE:

- Solutions Architect Systems Engineer Stf – TS/SCI – Chantilly, VA
- LCP Systems Engineer IV – TS/SCI – Chantilly, VA

CUSTOMIZED EVENT
ACCENTURE



Experience:

Mission: To Hire Over 40 IT Professionals with a clearance of TS/SCI in Baltimore, MD

Audience: Full Scope Polygraph-Tested PeopleSoft Developers, Financial Management Systems, Oracle, SAP, Application Developers, Test Engineers

Solution: Custom Invitational Hiring Event & Marketing Campaign to include Radio, Digital & Print Advertising and Target Marketing to Local User Groups & Associations



CUSTOMIZED EVENT BOOZ ALLEN HAMILTON

Booz | Allen | Hamilton

Experience:

Mission: To Hire IT Professionals in Herndon, VA

Audience: Full Scope Polygraph-Tested Web Developers, Java Developers, Database Developers, Software Engineers, Database Administrators, Application Testers, System Integrators

Solution: Custom Invitational Hiring Event & Marketing Campaign to include Radio, Digital & Print Advertising and Target Marketing to Local User Groups & Associations



Work that makes a difference.
Opportunities that expand your horizons.

At Booz Allen Hamilton, our work and our people matter. Our technology professionals are passionate about their careers, providing the latest thinking and new ideas to solve clients' most complex challenges.

Join us for an interview event on Wednesday, January 30 from 4:00 to 8:00 pm in Herndon, VA to learn more about our work and our people.

The following opportunities—and many others—are available in the Washington, DC metro area:

- Java Developers
- Software Engineers
- SharePoint Developers
- Web Developers

[Register to Attend](#)

We hire staff with great minds and provide them with ongoing learning opportunities, a vibrant team based culture, a comprehensive rewards package, and the chance to make an impact in our firm, in our communities, and for our nation.

Learn more about this event at boozallen.com/expo

Booz | Allen | Hamilton
strategy and technology consultants

We are proud of our diverse environment, EOE/M/F/L/V. Applicants selected will be subject to a security investigation and may need to meet eligibility requirements for classified information.



The Washington Post Politics Opinions Local Sports National World Business Tech Lifestyle Entertainment Jobs

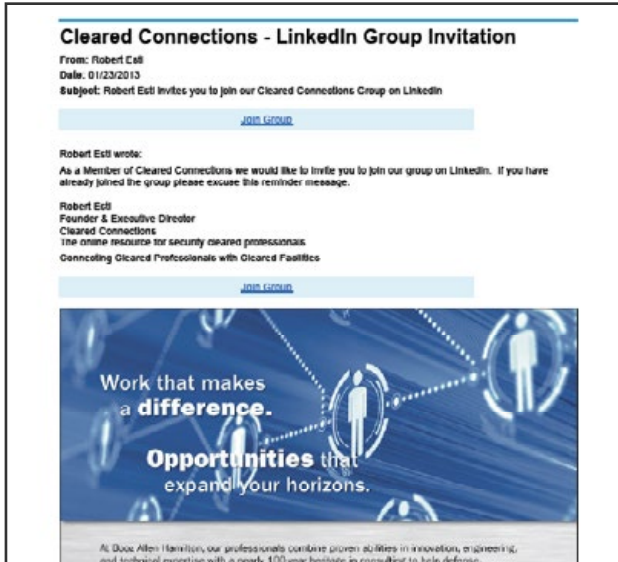
JOBS
DC's #1 Source for Jobs

Home Find Jobs Resume & Profile Advice & Resources Education Security

Register to join us for a special event in Herndon, VA on January 30 to learn more about these and other opportunities.

JAVA DEVELOPERS | SOFTWARE ENGINEERS | WEB DEVELOPERS

boozallen.com/expo
Booz | Allen | Hamilton
strategy and technology consultants



Cleared Connections - LinkedIn Group Invitation


From: Robert Esti
Date: 01/23/2013
Subject: Robert Esti invites you to join our Cleared Connections Group on LinkedIn

[Join Group](#)

Robert Esti wrote:
As a Member of Cleared Connections we would like to invite you to join our group on LinkedIn. If you have already joined the group please excuse this reminder message.

Robert Esti
Founder & Executive Director
Cleared Connections
The online resource for security cleared professionals
Connecting Cleared Professionals with Cleared Facilities

[Join Group](#)



Work that makes a difference.
Opportunities that expand your horizons.

At Booz Allen Hamilton, our professionals combine proven abilities in innovation, engineering, and technical expertise with a nearly 100 year heritage in consulting to help defense.

CUSTOMIZED EVENT IBM

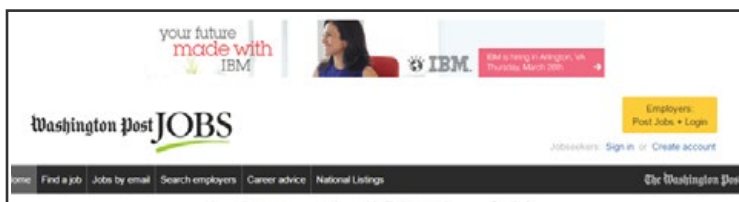


Experience:

Mission: To Hire Over 50 IT Professionals in Arlington, VA, Baltimore, MD, Baton Rouge, Mechanicsburg, PA, Cumberland, MD

Audience: Cleared & Uncleared Project Managers, Systems Engineers, Systems Analysts, Data Warehouse Administrators, Help Desk Support Service Specialists, Enterprise Architects and more.

Solution: Custom Hiring Event & Marketing Campaign to include Print, Digital & Radio Advertising and Target Marketing to Local User Groups & Associations



CUSTOMIZED EVENT VERIZON



Experience:

Mission: To Hire Over 25 Experienced IT Professionals in McLean, VA

Audience: CI or Full Scope Polygraph-Tested AMX Programmers, Application Developers, Network Design Engineers, Network Technical Support, Database Analysts, Network Control Techs

Solution: Custom Evening Invitational Hiring Event & Marketing Campaign to include Digital & Print Advertising and Target Marketing to Local User Groups & Associations



VERIZON FEDERAL NETWORK SYSTEMS
Our nation's best defense—
Verizon and you.

You know Verizon as a world leader in advanced communications and technology. What you might not know is that our Federal Network Systems (FNS) division brings unrivaled expertise in designing, building and maintaining networks which help government agencies maintain our nation's security. Ours is a clear and noble mission - to make a difference in the defense of our country and our people.

WE ARE HOSTING AN INVITATION-ONLY EVENT
October 25th from 4pm - 7pm
McLean, VA

Register To Apply at VerizonExpo.com

We Are Seeking High Level Security-Cleared Professionals


Careers For Everything You've Been, Are and Will Be.
We're Verizon Federal Network Systems.

Verizon is an equal opportunity employer m/f/d/v

Positions include:

| | |
|---------------------------------|---|
| AMX Programmers | SIT Technicians |
| Full Service Installers | Sr. Video Engineers |
| Help Desk Supporter Technicians | Strategic Architect Support Specialists |
| Installers | Systems Analysts |
| Lead Installers | Systems Integrators |
| Network Design Engineers | Telecom Engineers |
| Network Engineers | Telecom Specialists |
| RF Systems Technicians | Telecommunications Specialists |
| RF/Satellite Tech. | Video Operators |
| SATCOM Engineers | and more! |
| Satellite Engineers | |

Register To Apply at VerizonExpo.com



VERIZON FEDERAL NETWORK SYSTEMS

Our nation's best defense — Verizon and you.

WE ARE HOSTING AN INVITATION-ONLY EVENT ON OCTOBER 25TH FROM 4PM-7PM IN MCLEAN, VA

We Are Seeking High Level Security-Cleared Professionals

AMX Programmers, Network Engineers, Full Service Installer, Help Desk Support Technicians, Network Design Engineers, RF/Satellite Tech, SATCOM Engineers, Video Engineer and Strategic Architects

To learn more and register for the event, please visit: VerizonExpo.com

Careers For Everything You've Been, Are and Will Be.

We're Verizon Federal Network Systems
Verizon is an equal opportunity employer m/f/d/v



We're Verizon Federal Network Systems (FNS) and we're in motion.

As a world leader in advanced communications and technology, Verizon Federal Network Systems (FS) division brings unrivaled expertise to help government agencies maintain our nation's security.

Verizon is Hosting a Career Event!

When: Verizon FNS Open House
April 27th from 10am - 3pm
Ritz-Carlton Tysons Corner
1700 Tysons Blvd., McLean, VA 22102

We have career opportunities in the following areas:

- Network Engineers
- Video Engineers
- Systems Engineers
- Systems Analysts
- Installation Technicians
- Information Systems Security Engineers
- Project Managers and more...

We are seeking candidates who possess an active TS/SCI or TS/SCI with Full Scope Polygraph Clearance

To learn more and register for the event, please visit: www.VerizonExpo.com

Careers For Everything You've Been, Are and Will Be.

We're Verizon Federal Network Systems.
Verizon is an equal opportunity employer m/f/d/v

CUSTOMIZED EVENT GENERAL DYNAMICS

GENERAL DYNAMICS
C4 Systems

Experience:

Mission: To Hire IT Professionals in San Antonio, TX and Tysons Corner, VA

Audience: Professionals with at TS/SCI or Above

Solution: Custom Hiring Event & Marketing Campaign to include Print & Digital Advertising and Target Marketing to Local User Groups & Associations

Are you ready for an IT career without limits?

GENERAL DYNAMICS
C4 Systems

Join us at our Career Fair

Courtyard by Marriott
Wed, Sept. 12th & Thurs, Sept. 13th
10:00am - 4:00pm

GENERAL DYNAMICS
C4 Systems

Are you ready for an IT career without limits?

Join us at our Career Fair

Courtyard by Marriott
Wednesday, September 12th &
Thursday, September 13th
10:00am - 4:00pm

GENERAL DYNAMICS
C4 Systems

Join us at our hiring event
GeneralDynamicsExpo.com

Make no mistake, ours is a challenge like no other. Because only here will you find the resources, the imagination, and the expertise to literally make the impossible possible. From bringing soldiers home safely to rescuing mariners at sea to securing data and communications in the world's most advanced aircraft; no one offers you more opportunities to do more with your talent. Are you ready for a career without limits?

Join us at our hiring event.

Wednesday, March 6
10am - 3pm

Marriott Tysons Corner
8028 Leesburg Pike
Tysons Corner, VA 22182

Minimum TS/SCI Security Clearance Required To Attend.

At the event, meet with our recruiting team to learn more about a career opportunity with General Dynamics C4 Systems. If you cannot attend the event but are interested in learning about a challenging career with General Dynamics C4 Systems, please visit GeneralDynamicsExpo.com and submit your resume.

Open Positions Include:

| | |
|------------------------------------|------------------------------------|
| Test Engineer/System Administrator | IT Security Analysts/Auditors |
| Cyber Systems Engineer Tech | IT Systems Engineers |
| Test Engineer Senior Staff | SANs Engineer |
| Systems Engineer Staff | UNIX Systems Integrators/Engineers |
| Java Software Developer | Web Developer |
| Engineering Support Associates | Oracle Database Admins |
| Information Assurance Officers | Cyber Systems Engineers |
| IT Helpdesk Engineers | Cyber Systems Analysts |
| IT Network/COMSEC Engineers | and more. |

For details and to register to attend, visit GeneralDynamicsExpo.com

TOOLS AND OUTREACH

Social Media & Online Career Centers



MISSION & SUMMARY

To produce effective “live event” recruitment solutions nationwide.

Marketing & Outreach

- Customized live hiring events
- An unparalleled marketing campaign to attract currently employed professionals
- Branding & promotion on:
 - Social media platforms
 - Print publications
 - Strategic digital advertisements
 - Targeted outreach to associations and user groups
- Permanent resume database access from each recruitment event

Accelerate Your Recruiting with TECHEXPO!

Contact Bradford Rand: 212.655.4505 ext. 223 • BRand@TechExpoUSA.com

